

**Personal**

Ulrich Walter Stüssi  
born July 2, 1945, Switzerland  
Swiss citizen  
german, english, french, italian, spanish (knowledge)

**Professional Training**

1969          Diploma as Engineer (Aircraft Engineering) at Federal Institute of  
Technology, Zuerich  
1975          Dr. sc. techn. (Ph. D) in Applied Mechanics at Federal Institute of  
Technology, Zuerich  
1977          Course in Nuclear Engineering at ETH Lausanne  
1979-87      General Staff training at Swiss army, last rank: colonel in General Staff  
1991          Executive Program at Stanford University, California  
1996          Executive Program in Strategy and Organisation at Stanford University,  
California

**Business Functions**

1976-79      Basler&Hofmann, Zuerich: projectmanagement, design (nuclear power  
plants)  
1979-81      MARC, Palo Alto, USA: vice president marketing and sales at corporate  
level (CAE computer software industry)  
1981-92      Tensor AG, Zürich, CEO (CAE software for mechanical industry)  
1993-        Stüssi & Partner, Zuerich: partner and owner (strategic turnaround  
management, strategic technology innovation)  
Various mandates as turnaround manager and Board member  
(see next page)  
2012-        Jossi AG, Islikon, CEO

**Contact Address**

Stüssi & Partner, Humrigenflurstrasse 25,  
CH-8704 Herrliberg, Switzerland  
phone +41 79 402 64 27, fax +41 44 915 09 64  
mail [us@stuessi-partner.ch](mailto:us@stuessi-partner.ch)

## Professional Experience

### Member of Boards of Directors

Responsibility as Chairman or member of the Board in turnaround or growth situations (strategic, financial, operations, M&A), partially also as investor.

- 1981-92 TENSOR AG (CAE software for mechanical industry)
- 1995-97 Posalux SA, Biel (machine tools)
- 1995-97 Schmutz SA, Crissier (steel trading)
- 2000-02 Schneider Dämmtechnik AG, Winterthur (isolation products)
- 2001-03 Sihl AG, Zürich (paper industry), with subsidiaries in Germany
- 2001-04 HM Holding AG, Frauenfeld (trading)
- 1997-07 Blattmann + Co AG, Wädenswil (agriculture commodities trading), with subsidiary in Taiwan
- 2001-06 Eugen Seitz AG, Wetzikon (valves technologies), with subsidiary in PRC
- 2004-06 Napac Holding AG and Napac Schweiz AG, Sirmach (nature pots)
- 2004-06 Capan AG, Zürich (financing holding)
- 2005-06 Napac Biotech. Inc., Spartanburg SC, USA (nature pots)
- 1997-06 Blattmann Cerestar AG, Wädenswil (nutrition production, J/V with Cargill)
- 1997-07 Blattmann +Co. AG, Wädenswil (agriculture commodities trading)
- 1997-08 Silo AG Brunnen, Brunnen (grain silo)
- 1999-08 montena sa, Matran (electronic components, mechanical system builder, special machines, powder handling systems), with subsidiary in PRC
- 2006-08 swisspolymera sa, Payerne (systems for recycling of plastics)
- 1999-09 métar sa, Matran and Shanghai (special machines)
- 2008-11 ETeCH AG, Zürich (seed money investment fond)
- 2002-13 PROSE AG, Winterthur (rolling stock components, engineering, change management, with subsidiary in Germany)
- 2010-13 Schaetti AG, Wallisellen (polyester, polyamides, with subsidiaries in Germany and PRC)
- 2007-14 SuSoS AG, Zürich (surface technologies on nano-scale)
- 2006-15 Hocoma AG, Schwerzenbach (rehabilitation systems, medtech)
- 2013-15 Albis Technologies Holding AG, Zürich (telecommunication)
- 2005-17 Jossi Holding AG, Islikon (mechatronic systems and medical instruments)
- 2012-17 NeMoDevices, Zürich (neuromonitoring systems, medtech)

### **Special Expertise**

- Leadership Coaching
- Corporate Governance
- Market and Business Mechanics in Europe, USA and PRC
- Sales and Marketing
- Innovation (Technology, Business Models)
- Supply Chain Management, Production
- Process Reengineering
- M&A incl. Real Estates
- Financing
- Turnarounds, Change Management

### **Miscellaneous**

- 1997-09 Business Angels Club, Zürich, founder and initial president
- 1999-10 Member of the Board of Realgymnasium Rämibühl, Zuerich
- 2004- Technology Transfer ETHZ-SME, initiator and initial president
- 2010- Stiftung Pro Pferd, vice president of the board
- 2011- Orchester vom See, founder, president and conductor

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